

Statement of Activity

Norfolk Sister City Association

January-December, 2025

DISTRIBUTION ACCOUNT	TOTAL		
	JAN 1 - DEC 31 2025	JAN 1 - DEC 31 2024 (PY)	% CHANGE (PY)
Income			
43300 Direct Public Grants			
43340 Non Government Grants			
43341 OWP Prof Exchange	9,578.95	20,672.46	-53.66 %
Total for 43340 Non Government Grants	\$9,578.95	\$20,672.46	-53.66 %
Total for 43300 Direct Public Grants	\$9,578.95	\$20,672.46	-53.66 %
43400 Donations		\$1.00	-100.0 %
43450 Individual Contributions	51.83	55.00	-5.76 %
Total for 43400 Donations	\$51.83	\$56.00	-7.45 %
44500 Government Grants			
44530 City of Norfolk Grant	65,500.00	65,500.00	0.0 %
Total for 44500 Government Grants	\$65,500.00	\$65,500.00	0.0 %
45000 Investments			
45020 Dividend, Interest (Securities)	2,731.05	2,471.00	10.52 %
45030 Interest-Savings, Short-term CD	5.95	10.50	-43.33 %
Total for 45000 Investments	\$2,737.00	\$2,481.50	10.3 %
46600 Restricted Income - Youth Prog			
46610 Auction	960.00	685.00	40.15 %
Total for 46600 Restricted Income - Youth Prog	\$960.00	\$685.00	40.15 %
46612 Olive Oil Sales	50.00	525.00	-90.48 %
47200 Program Income			
47230 Membership Dues		\$30.00	-100.0 %
47231 Membership Dues - Individual	900.00	870.00	3.45 %
47232 Membership Dues - Family	780.00	800.00	-2.5 %
47233 Membership Dues - Patron	2,000.00	2,300.00	-13.04 %
47234 Membership Dues - Ambassador	1,250.00	1,000.00	25.0 %
47235 Membership Dues - Benefactor	1,500.00	2,000.00	-25.0 %
47236 Membership Dues - Corporate		500.00	-100.0 %
Total for 47230 Membership Dues	\$6,430.00	\$7,500.00	-14.27 %
47250 Annual International Luncheon			
47251 Annual Luncheon - Individual	1,825.00	2,325.00	-21.51 %
47252 Annual Luncheon-Table Sponsor	1,800.00	3,000.00	-40.0 %
47253 AIL - Centerpiece	280.00		
Total for 47250 Annual International Luncheon	\$3,905.00	\$5,325.00	-26.67 %
47270 Tema		\$380.00	-100.0 %
47271 Tema Programs	350.00	20.00	1650.0 %
Total for 47270 Tema	\$350.00	\$400.00	-12.5 %

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47290 Toulon			
47293 Soiree En Blanc	\$715.00	\$48.00	1389.58 %
47294 Adult General Admission	3,330.00	4,531.00	-26.51 %
47295 Meal	276.00	571.00	-51.66 %
Total for 47293 Soiree En Blanc	\$4,321.00	\$5,150.00	-16.1 %
Total for 47290 Toulon	\$4,321.00	\$5,150.00	-16.1 %
47300 Cagayan De Oro			
47302 CdO Program	2,580.00	5,163.00	-50.03 %
Total for 47300 Cagayan De Oro	\$2,580.00	\$5,163.00	-50.03 %
47350 Ningbo	584.00	600.70	-2.78 %
Total for 47200 Program Income	\$18,170.00	\$24,138.70	-24.73 %
46500 Restricted Income - Cities			
46590 Wilhelmshaven		10,000.00	-100.0 %
Total for 46500 Restricted Income - Cities		\$10,000.00	-100.0 %
Total for Income	\$97,047.78	\$124,058.66	-21.77 %
Gross Profit	\$97,047.78	\$124,058.66	-21.77 %
Expenses			
60900 Business Expenses			
60920 Business Registration Fees	25.00	25.00	0.0 %
Total for 60900 Business Expenses	\$25.00	\$25.00	0.0 %
62100 Contract Services			
62110 Accounting Fees	1,645.00	1,930.00	-14.77 %
62113 QuickBooks Online	1,284.00	1,125.00	14.13 %
62130 Fundraising Fees			
62133 Cagayan d'Oro Fundraising Exp			
62133a CdO Program	2,788.64	8,151.00	-65.79 %
Total for 62133 Cagayan d'Oro Fundraising Exp	\$2,788.64	\$8,151.00	-65.79 %
Total for 62130 Fundraising Fees	\$2,788.64	\$8,151.00	-65.79 %
Total for 62100 Contract Services	\$5,717.64	\$11,206.00	-48.98 %
62200 PayPal /Square	476.71	1,015.75	-53.07 %
62300 Exchange Programs Events			
62310 Cagayan de Oro, Phillipines	81.32		
62320 Halifax, Nova Scotia	44.00		
62330 Kaliningrad, Russia			
62331 Open World Program	6,011.57	9,125.22	-34.12 %
Total for 62330 Kaliningrad, Russia	\$6,011.57	\$9,125.22	-34.12 %

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62340 Kitakyushu, Japan			
62341 Kitakyushu Student Exchange	255.90	734.43	-65.16 %
62342 Kitakyushu Adult Exchange	2,524.02		
Total for 62340 Kitakyushu, Japan	\$2,779.92	\$734.43	278.51 %
62380 Toulon, France			
62381 Toulon Student Exchange	2,986.99	51.71	5676.43 %
62382 Toulon Adult Exchange		129.60	-100.0 %
Total for 62380 Toulon, France	\$2,986.99	\$181.31	1547.45 %
62390 Wilhelmshaven, Germany			
62391 Wilhelmshaven Student Exchange	12,256.20		
Total for 62390 Wilhelmshaven, Germany	\$12,256.20		
62400 Ningbo			
62402 Ningbo Adult Exchange	3.75		
62403 Ningbo Program	994.66	552.78	79.94 %
Total for 62400 Ningbo	\$998.41	\$552.78	80.62 %
Total for 62300 Exchange Programs Events	\$25,158.41	\$10,593.74	137.48 %
62800 Facilities and Equipment			
62890 Rent, Parking, Utilities			
62892 Parking - Staff	1.50		
Total for 62890 Rent, Parking, Utilities	\$1.50		
Total for 62800 Facilities and Equipment	\$1.50		
63000 Program Expenses			
63010 Annual Luncheon	6,708.99	4,964.11	35.15 %
63020 Young Artists Showcase	615.88	1,133.64	-45.67 %
63025 Young Global Citizen	45.00	259.11	-82.63 %
63040 Tema		\$201.15	-100.0 %
63041 Tema Program	3,089.68	2,011.56	53.6 %
Total for 63040 Tema	\$3,089.68	\$2,212.71	39.63 %
63060 Kochi	2,527.55		
63070 Toulon			
63073 Soiree en Blanc	2,719.94	4,228.68	-35.68 %
Total for 63070 Toulon	\$2,719.94	\$4,228.68	-35.68 %
Total for 63000 Program Expenses	\$15,707.04	\$12,798.25	22.73 %
65000 Operations			
65020 Postage, Mailing Service	226.23	252.55	-10.42 %
65040 Supplies	606.08	3,522.43	-82.79 %

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65050 Office Operating Expense	\$4,187.38	\$2,482.86	68.65 %
65051 Moving Expense	80.97		
Total for 65050 Office Operating Expense	\$4,268.35	\$2,482.86	71.91 %
65080 Software Fees	3,241.46	1,670.36	94.06 %
65010 Books, Subscriptions, Reference		50.00	-100.0 %
Total for 65000 Operations	\$8,342.12	\$7,978.20	4.56 %
65100 Other Types of Expenses	\$50.00	\$8.08	518.81 %
65110* Advertising Expenses	1,100.30	6,019.70	-81.72 %
65120 Insurance - Liability, D and O	3,529.00	2,884.00	22.36 %
65130 Interest Expense - General	502.54		
65140 Membership Committee	\$55.50		
65144 Mid-Year Membership Social	1,935.09	604.13	220.31 %
Total for 65140 Membership Committee	\$1,990.59	\$604.13	229.5 %
65150 Memberships Benefits			
65152 Membership Benefits (Level)	458.62	458.62	0.0 %
Total for 65150 Memberships Benefits	\$458.62	\$458.62	0.0 %
65161 Gifts - Sympathy & Well Wishes	556.27	662.19	-16.0 %
65170 Board Development and Orientation	716.25	341.40	109.8 %
65190 Dues Paid to Other Organization	\$1,295.00	\$2,962.00	-56.28 %
65191 Sister Cities International	1,030.00		
Total for 65190 Dues Paid to Other Organization	\$2,325.00	\$2,962.00	-21.51 %
65200 Finance Committee			
65201 Bank & Credit Card Charges	491.00	591.62	-17.01 %
65204 Investment Expenses	1,059.35	984.58	7.59 %
Total for 65200 Finance Committee	\$1,550.35	\$1,576.20	-1.64 %
Total for 65100 Other Types of Expenses	\$12,778.92	\$15,516.32	-17.64 %
66000 Payroll Expenses			
66001 Staff Payroll	41,467.30	45,131.02	-8.12 %
66002 Federal Taxes			
66002a Taxes Paid	11,369.30	9,740.64	16.72 %
66002b Taxes Paid Employer	4,135.02	6,158.95	-32.86 %
Total for 66002 Federal Taxes	\$15,504.32	\$15,899.59	-2.49 %
66003a Payroll Fees-PAYDAY PAYROLL	1,687.55	1,677.80	0.58 %
66005 Intern Expenses	200.00		
66011 ED Bonus - Net	300.00		
66004 Parking		2.00	-100.0 %
Total for 66000 Payroll Expenses	\$59,159.17	\$62,710.41	-5.66 %

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60300 Awards and Grants			
60320 Student Scholarships		2,115.70	-100.0 %
Total for 60300 Awards and Grants		\$2,115.70	-100.0 %
Total for Expenses	\$127,366.51	\$123,959.37	2.75 %
Net Operating Income	-\$30,318.73	\$99.29	-30635.53 %
Net Other Income			
Net Income	-\$30,318.73	\$99.29	-30635.53 %